



How to Buy a Franchise, 2E (Sphinx Legal)

James Meaney

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"The most readable, practical and complete book that I have seen on the subject of purchasing a franchise. I strongly recommend it as must reading for anyone interested in buying a franchise for the first time."

-Stephen R. Buchenroth, former Chairman of
the Franchise Committee of the Small Business
Section of the American Bar Association

"...a first-rate guide to evaluating and selecting a franchise....

A great read for any would-
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-Matthew R. Shay,
Vice President and Chief Counsel,
International Franchise Association

Every day, more and more people want to take control of their destiny and become their own boss. However, most people have no idea how to take the first step. How to Buy a Franchise is that first step.

Finding information on selecting and buying a franchise has never been easier. This book explains everything you need to know about how to research a franchise company, analyze its financial and sales information and investigate the earnings claims of the franchisor. It tells you what to look for in disclosure documents and details the contents of Offering Circulars and Franchise Agreements.

Your initial decisions become the contract that guides your relationship with a franchisor for years to come. The crucial factors that are explored in these agreements include:

- training programs
- registration
- equipment purchasing
- earnings claims
- termination
- renewal

The opportunities available for someone to start a proven business are countless. How to Buy a Franchise will help anyone turn these opportunities into realities.

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People live in this new day of lifestyle always attempt to and must have the time or they will get lot of stress from both day to day life and work. So , if we ask do people have free time, we will say absolutely sure. People is human not really a robot. Then we consult again, what kind of activity do you possess when the spare time coming to anyone of course your answer may unlimited right. Then ever try this one, reading publications. It can be your alternative within spending your spare time, often the book you have read is How to Buy a Franchise, 2E (Sphinx Legal).

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